



2025 - 2030 STRATEGIC PLAN







We help to fight food insecurity in Upper Manhattan: Inwood, Washington Heights & Northern Harlem.

#### **FOUNDED**

In 1986, NYC Love Kitchen, a nonprofit organization was founded by Dr. Rev Tom Mahairas and Mr. Jewel Jones to help Upper Manhattan.

#### WHAT WE DO

We provide "access to food" through our community kitchen that serves meals and food pantry that distributes supplemental groceries.

#### WHO WE SERVE

We serve seniors, children, working people that struggle to feed their families and homeless in our communities. If you're hungry, we serve you.





#### WITH YOUR GENEROUS SUPPORT IN 2024

COMMUNITY KITCHEN

44,842

HOT MEALS SERVED SUPPLEMENTAL GROCERIES TO

160,804

**INDIVIDUALS** 

55,348

HOUSEHOLDS

**FOOD PANTRY** 

1,622,463

LBS OF FOOD DELIVERED

47

LOCAL & NATIONAL AGENCY PARTNERSHIPS

2,668

**VOLUNTEERS** 

8,004

VOLUNTEER
HOURS DONATED





#### **Food Donors**

Community Kitchen & Food Pantry

Food Insecure
Households

We receive
our food supply from
local food donors:
Food Bank of New
York City, Midwest
Food Bank and
City Harvest.

We deliver food
through our community
kitchen and food pantry
— addressing
the real issue:
not a lack of food,
but ACCESS to it.

We prepare & serve meals and provide supplemental groceries to food insecure households in Upper Manhattan.

NYC Love Kitchen stands on the front lines of food insecurity!



#### **OUR SERVICES**



#### **COMMUNITY KITCHEN: Inwood**

3816 9th Avenue, New York, NY 10034

Monday - Friday 2 PM - 4 PM (To-go meals only)



#### **FOOD PANTRY: Inwood**

3816 9th Avenue, New York, NY 10034
First and Third Wednesday of the month
(Pickup only once as indicated on your card)
from 11 AM - 12:00 PM (Registration required)



#### **MOBILE FOOD PANTRY: Washington Heights**

181st Street & Broadway, New York, NY
First Saturday of the month 10 AM - 12:30 PM
(Registration required) & Supplemental food for I.S. 528



#### **MOBILE FOOD PANTRY: Northern Harlem**

145th Street & Broadway, New York, NY Second Saturday of the month
10 AM - 12:30 PM (Registration required



### **OUR KEY STAKEHOLDERS**

Our agency partners help distribute supplemental groceries and meals in their communities and many provide additional basic needs services and other types of support.

**Financial** Community **Donors Partners** Program Agency Food **Partners Donors Participants** 

Staff

**Volunteers** 

Our financial supporters provide operating revenue. (~63%) by individuals, (~15%) by foundations, and (~23%) by public sources that include local and federal grants.

Our food donors provide the food supply. (~34%) by local businesses and individual food donors, (~28%) by food companies, and (~23%) by Food Bank of NYC and City Harvest.



## **ONGOING NYC PROBLEM**

# **HUNGER IS AN ISSUE**

An estimated 2 million New York City residents rely on emergency food programs\*, including soup kitchens and food pantries, each year.

25% OF OUR NEIGHBORS

#### PROBLEM #1

1 in 4 New Yorkers,
2 million people are food
insecure
1.6 million adults,
420,000 children.\*

#### PROBLEM #2

Poverty Rate in NYC is 25% nearly 2X the national rate of 13%.\*

#### PROBLEM #3

Low-income residents, struggle to cover \$47,190 cost of 5 Basics: food, shelter, utilities, clothing, phone/internet.\*



\*Source: RobinHood Foundation and the State of Poverty, New York City.



# The NYC Love Kitchen has Outgrown our

current facility.

# **OUR NEW CAPITAL CAMPAIGN**

We are pleased to announce a \$5M Capital Campaign to build a new Wellness educational program with FREE hands-on classes, to improve the quality of life for low and moderate-income residents in the Upper Manhattan communities of Inwood, Washington Heights and Northern Harlem.

Our building project will provide a new commercial kitchen, new community dining area, new Nutrition & Wellness educational program, add larger cold and dry storage, increase transportation capacity, and investment in technology infrastructure.



# **OUR NEW CAPITAL CAMPAIGN**

# Our new 13,000 sq. ft. facility enables us to help people become participant self-sufficient.

Our vision and mission for 38 years has been to help fight food insecurity for Upper Manhattan residents by providing supplemental groceries and preparing and serving meals.

Now we will be able to assist people in graduating from the need for supplemental groceries and prepared meals to becoming NYCLK volunteers that help others who are in need...

the bread of life full circle!



# **OUR REDEFINED PRINCIPLES**

#### **VISION**

To heal lives by **teaching participant self-sufficiency**, and encouraging people to be future volunteers and help others.

#### MISSION

To actively fight food insecurity by **providing access to food** through a community kitchen and food pantry, and by **educating through Nutrition & Wellness** quality-of-life program that improves physical, creative, financial and spiritual balance of individuals.

#### **CORE VALUES**

Service with God's Love | Community Partnerships | Compassion & Dignity | Education Nutrition & Wellness Focus | Sustainability



### **OUR NEW CAMPAIGN OBJECTIVES**



# INCREASE CAPACITY FOR FOOD RESCUE

New expanded dry and cold storage and improved fleet will enable us to leverage larger food donations.



# NEW COMMERCIAL KITCHEN

New state-of-the-art commercial kitchen will increase our meal production, and we can provide culinary healthy cooking classes to the community.



# ★ NEW ★ DESIGNATED COMMUNITY DINING

New designated
Community Dining area
will offer people the
opportunity to share meals
together, socialize and get
to know one another.



# TEACH OVERALL WELLNESS

New space for educational workshops will enable us to teach how to balance overall wellness through nutrition, arts & music, financial, and spiritual hands-on learning.



# **OUR STRATEGIC OUTCOMES**

1

# SOURCE, DEVELOP & MANAGE RESOURCES

Build facility and sustain operations, rescue food to meet needs, access data to guide decisions, hire staff plus volunteers to accomplish the work.

2

# OPTIMIZE FOOD DISTRIBUTION NETWORK

Improve food access
through expanded
storage, operational
efficiency, partnerships
and participant-focused
distribution model.

3

# NEW NUTRITION & WELLNESS PROGRAM

Source, develop and manage community partnerships for new educational program: Nutrition, Arts & Music, Financial and Spiritual. 4

# AMPLIFY PARTICIPANT SELF-SUFFICIENCY

Support organizations
that promote participant
self-sufficiency, educate &
influence community to take
action, and affect policy
through advocacy.





■ ■ ■ 06 May 2025

Scale: 1" = 20"

# NYC Love Kitchen - 250 Dyckman Street - Conceptual Design Report Design + Architecture Report

Building Footprint - ASK.03

# **OUR NEW FACILITY BUILDOUT**





# **OUR 3 PHASE BUILDOUT**



#### **White Box Construction**

Architect Services
Project Management Services
Permits
Demolition & Haul Away
Finish Concrete Flooring
Plumbing, Electrical, Engineering
Install HVAC
Install Sprinkler System
Restrooms per Code
Install Drywall Subdivide Space
Paint

2

Commercial Kitchen
Technology Infrastructure
Cold Storage Equipment
Dry Storage Equipment
Transportation Equipment
Furnishings
Operation Supplies

3

Hire Additional Staff
Operating Expenses



# **OUR LEADERSHIP TEAM**



Rev. Walter Sotelo M.DM, M.A.B.S. Chair & Executive Director



Renée Burke
Director of Development &
Strategic Communications



Danielle Bonifas, M.S.

Director of Supply Chain



Dr. Aaron Kumar, M.D. *Director of Operations* 



Shahin Marjan
Director of Pantries



# JOIN US

# **KEY VALUED DONORS**





# THANK YOU



#### Contact

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